“I continually collect articles, lists, notes, and ideas I pick up from reading, listening to speakers, or just talking with people. I urge everyone to do that as a habit, we evolve over our lifetime as managers, and there are always new ideas that can be helpful — or old ideas that suddenly apply to a situation in which we find ourselves.” — Jim Morgan

Start your own collection of quotes and catchphrases reflecting your management style and identity. Use this sheet to jot down insights and other ideas to reflect on.

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<thead>
<tr>
<th>Tip · Quote · Saying</th>
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On the next page you’ll find a small collection of quotes from notable people to kick-start your thinking.
“Do one thing every day that scares you”  
- Eleanor Roosevelt

“Success is a collection of problems solved.”  
- I. M. Pei

“I feel that luck is preparation meeting opportunity.”  
- Oprah Winfrey

“There’s no shortage of remarkable ideas. What’s missing is the will to execute them.”  
- Seth Godin

“If you really look closely, most overnight successes took a long time.”  
- Steve Jobs

“I’ve learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel.”  
- Maya Angelou

“Leadership is about making others better as a result of your presence and making sure that impact lasts in our absence.”  
- Sheryl Sandberg

“The last 1% of effort is what sets you apart from everyone else who stopped at 99%.”  
- Lina Chen

A Selection of Jim Morgan's Best-Known Sayings

Don’t be afraid to have a Plan B.

The character of your organization will never exceed your own.

Excellent managers are not born. They develop by learning.

Make a decision; manage the consequences.

Organizational success is a marathon, not a sprint.

Success is 10% strategy and 90% implementation.