



MY PERSONAL COLLECTION OF MANAGEMENT INSIGHTS

"I continually collect articles, lists, notes, and ideas I pick up from reading, listening to speakers, or just talking with people. I urge everyone to do that as a habit, we evolve over our lifetime as managers, and there are always new ideas that can be helpful – or old ideas that suddenly apply to a situation in which we find ourselves." – Jim Morgan

Start your own collection of maxims and catchphrases reflecting your management style and identity. Use this sheet to jot down insights and other ideas to reflect on.

On the next page you'll find a small collection of maxims from notable people to kick-start your thinking.



MAXIMS

"Do one thing every day that scares you"

- Eleanor Roosevelt

"Success is a collection of problems solved."

- I. M. Pei

"I feel that luck is preparation meeting opportunity."

- Oprah Winfrey

"There's no shortage of remarkable ideas. What's missing is the will to execute them."

- Seth Godin

"If you really look closely, most overnight successes took a long time."

- Steve Jobs

"I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel."

- Maya Angelou

"Leadership is about making others better as a result of your presence and making sure that impact lasts in our absence."

- Sheryl Sandberg

"The last 1% of effort is what sets you apart from everyone else who stopped at 99%."

- Lina Chen

A SELECTION OF JIM MORGAN'S BEST-KNOWN SAYINGS

Don't be afraid to have a Plan B.

The character of your organization will never exceed your own.

Excellent managers are not born. They develop by learning.

Make a decision; manage the consequences.

Organizational success is a marathon, not a sprint.

Success is 10% strategy and 90% implementation.